

HELPING YOU SIMPLIFY THE PROCESS

ABOUT SABLE

Sable Realty is a full-service Real Estate Brokerage Company. We pride ourselves on a solid reputation, local focus, and a modern approach to the industry. As a boutique firm with thirty years of experience in the Edmonton market, Sable can do things a little differently than your standard brokerage.

Sable Realty's relationship with the city's top developers and landlords makes it a great place to develop and grow a career in commercial real estate. The competitive fee structure provides financial incentives that allow each agent to keep more hard-earned commissions.

Currently, Sable Realty is changing and growing. With a new look completed for our brand, we are now ramping up our presence in the commercial real estate world. Our current team is experienced, nimble, and passionate about our industry and city. We are now recruiting skilled commercial realtors to join us as we grow.

WHY SABLE

COLLABORATION

At Sable, we foster a collaborative environment. Our Broker has an open door policy and is accessible for guidance and mentorship. Our agents collaborate to share their expertise and knowledge to support each other while maximizing the return for their clients.

INNOVATIVE

New technology and resources are constantly evolving. We stay on top of the latest innovations to offer the best tools for our agents and resources to market all listings. With access to our own state-of-the-art Sable App, you can connect with clients in real-time and enhance their experience.



"Growing Sable Realty was the chance to redesign a brokerage structure with our modern world and busy lifestyles in mind. I am excited to grow our team with people who bring energy and ideas to continue this trajectory, whom we can in turn support with flexibility and mentorship."

-Ali Shaben, Broker

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YOUR CAREER, YOUR WAY

Whether you are a homebody or crave people, with Sable, you can choose your work style. We offer office space for agents or are fully digital if you prefer never to step foot in the building! Whichever approach you take - or a hybrid of each - your access to resources remains. Our Broker, office administrator, conveyor and in-house lender are all available to meet in person or online. All details can be completed online if required with our entirely virtual set-up.

SUPPORT

With Sable, you have a team behind you. We offer administrative support and training for agents not familiar with our systems. We have resources to support you in your listing presentations and other marketing items for you to access. We also offer a full-service complimentary transfer service to bring any existing listing to Sable when you join - at no cost or hassle to you!

IT'S SIMPLY MATH

Real Estate is a cyclical business, and we understand that. We have created a fee structure that considers a sustainable lifestyle for our agents. With our no-fee policy, you only pay on your deals. If you take a month off, have a quiet month, or the market dips, you are not on the hook for a monthly brokerage fee if you haven't generated sales revenue. How is that for relief? That is just one aspect of our attractive brokerage fees that focus on letting you keep your hard-earned commissions. See the fee structure chart for more details.

BROKERAGE FEE STRUCTURE | Commercial

FLAT DEAL FEE

Agent**	90%
Brokerage (up to \$300,000)	10%

ADDITIONAL COST'S

Conveyance fee	\$150 /deal
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** After \$300,000 is paid out in fees, agents retain 100% of commissions.
All fees are GST applicable.



Are you a professional who shares our passion for Edmonton's Commercial Real Estate market?



Are you proactive and strategic?



Do you want to bring your energy and ideas to work in an atmosphere where you help set the course and have an impact from day one?

**If this sounds like you,
CONTACT US TODAY!**